# Communication, Conflict and the Mediation Process Conf 399 001 and NCLC 395 Section 004 Spring 2012 Monday 10:30 a.m. – 1:10 p.m. SUB II Room 1-2

Michael West

Phone number: 703-560-7746

Cell 703-328-4331

Email: dwest1@gmu.edu

Office Hours: Scheduled upon request

Tracey Cairnie: co faculty Phone: 571-214-3692 Email: fcairnie@gmu.edu

Title: Communication, Conflict and the Mediation Process

# **Course Description:**

This is a practice-oriented, skill based, introductory course exploring communication and conflict resolution theory and mediation practice. The course work focuses on connecting conflict resolution theory and communications skills to the mediation process through emphasis on, and use of self-reflection, experiential learning, and role-plays.

You will have opportunities to practice these skills both inside and outside the classroom. Your instructors will also model these skills throughout the course in their interactions with you. In addition, when issues or concerns arise that involve your attendance, participation, and completion of the course, an expectation exists that you communicate those concerns to the professor(s) so that they can be addressed and resolved as expeditiously as possible in order to make the semester a valuable learning experience for you.

In addition to any credit provided by the University, this course is certified for the 24 hrs Basic Mediation course by the Office of the Executive Secretary of the Supreme Court of Virginia. —To be certified in General Mediation students must also take a four-hour course on the Virginia Judicial System (or waive out of this requirement based on work experience with the court system) and complete two observations and three comediations with a Virginia certified mentor/mediator. Observations may be completed before or after the basic course, but must be completed before co-mediations. If completed before the required core training the 24 month deadline for completion of certification is calculated from the end of the observation. Students successfully completing the course will be provided documentation of fulfillment of the 20-hour basic education requirement. Please note, the mere attendance in this course does not guarantee successful completion of the course for mediation certification purposes. Recommendations by the certified trainers that a participant receive additional training

before continuing in the certification process will be given great consideration by the Office of the Executive Secretary in evaluating a candidate for certification

### **Learning Objectives:**

- 1) To introduce students to theories of conflict resolution and communication skills;
- 2) To provide students with an understanding of, and competency in collaborative communication techniques utilized in the mediation process;
- 3) To expose students to an introductory course to the basic mediation process; and
- 4) To provide students experiential learning in the process of mediation through role plays within a supportive learning environment.

### **Learning Forum:**

The academic learning component of this course is intended to complement and reinforce the skill-building learning component. The classroom will provide the first opportunity to apply the sensibility of conflict resolution to areas of dispute. At the center of such a sensibility is a profound respect for differences. In addition, to whatever substantive learning may take place, this course is designed so that you can learn to disagree, and be in conflict without destroying respect for those with whom you disagree and without undermining your own self-respect.

Part of each class will be devoted to lecture and discussion of conceptual issues. The remainder of the class involves mediation practice (after about the first three classes). Experiential exercises and/or role-plays should be expected in almost every class, so you should be ready to learn by doing.

You will be required to acts as a mediator in at least two role-plays if you are seeking certification. Your performances in the role plays are not graded so you can feel safe, and have the confidence to experiment with the mediation process, enlarge and enhance your skill base and create self-reflective opportunities. The goal of this course is to not only acquire mediation skills, but to develop the ability to be a reflective practitioner. During the role-plays you are asked to take your role seriously and play the part as though this dispute actually happened in your life. When acting as the mediator in the role-play you will practice maintaining your professional and respectful demeanor throughout the role-play, regardless of how difficult your "clients" may be.

#### Office Hours:

We maintain a commitment to be available to you and to assist you in your learning and respond to any concerns you may have during the semester. We will make ourselves available to meet with you before or after class or schedule a time that works for each of us. We are also available by email and phone. We can then schedule a follow-up appointment.

### Required Textbooks and course material:

<u>Mediation Skills and Techniques</u>, Laurence J. Boule, Michael T. Colatrealla Jr., and Anthony P. Picchioni - Purchased through the GMU Book-store.

<u>Mediation Training Manual</u>, Susan Shearouse - Purchased through the GMU Bookstore

Collected Readings - Reader - Purchased through the GMU Bookstore

Thomas Killman Conflict Mode Instrument - Purchased through GMU Bookstore

You have to ask the bookstore staff for the Thomas Killman Conflict Mode Instrument. It is on hold for this class and not on the book shelve.

# Additional readings may be required and provided by the instructor.

Optional text: *The Mediation Process*, Chris Moore, 3d Edition, Jossey Bass

### **Teaching Methodologies:**

This class will be taught primarily in a dynamic workshop/seminar format. The teaching/learning methods will include lecture, dialogue/discussion, experiential exercises, course readings, student preparations and presentations, and written assignments.

### **Grading and Student Assessment:**

### A. Grading Scale:

A: 90-100 B: 80-89 C: 70-79 D: 60-69 F: 68-below

B: Final assessment will be based on the following factors:

Journals	20%
Midterm paper	20%
Final paper	30%
Class Participation	25%
Class Presentation	5%

### **Assignments & Requirements:**

Readings: You are expected to read the assigned material prior to the class. There is an expectation that you apply the readings to your papers. Class time will be used to reinforce and apply an understanding of the material by engaging in class discussions. Pop quizzes based on the reading(s) will be included in the class participation grade. You will apply the readings in your papers and class discussions.

<u>Learning Journal</u> (20%): You will keep a weekly journal for the duration of the course. The content and form is up to you. For example, it might reflect observations, thinking, emotions, and feelings regarding conflict. This could be a conflict that you observe, are a participant to, or read about. Journals might relate to a reaction to class discussions, to the readings, or to an experience which relates to the subject matter of the course. In addition, you can elect to respond to our comments to previous journals. This work does not need to be shared with the class. Entries need to be approximately 300-350 words per week. (Not less than 2 pages)

Journals are to be typed, double spaced, and are due at the end of each class. Email submissions are appropriate <u>only</u> if you are unable to attend, but must be submitted the day of the class and should be attached as a "word document." A Final Journal will be submitted that consolidates all the prior journals in a single binder and addresses the learning and reflections from the journals throughout the semester. This journal is expected to be 3-4 pages in length. It is a compilation with a summary entry at the conclusion of the semester and is due in class — April 23, 2012. Each weekly journal is awarded 100 points when turned in at the end of each class. A total of 1100 points may be earned.

<u>Exams</u>: There are two written exams during the semester. Both are take-home exams. These exams fulfill GMU's Writing-Intensive Requirements. It does so through a 2000 word midterm paper examination due on March 5, 2012, and a 3000+ word final examination due on May 14, 2012. A total of 100 points may be earned for each exam.

Mid Term Exam (20%): The midterm exam will be an essay paper approximately 2000 words in length on the application of theory presented in the class lectures and readings to an interpersonal conflict. You will self select, and have approval from the professor(s), an interpersonal conflict that you will observe, monitor and report on. You will identify the parties, name the issues in

dispute, and make the application of what theories could be applied in addressing the conflict.

<u>Final Exam</u> (30%): The second essay exam is the Final Examination approximately 3000 words in length where you will review a conflict and prepare a written analysis of the conflict testing your understanding of conflict resolution theories, techniques and interventions covered throughout the semester. There will be two parts to this exam; in-class and the take-home. The in-class portion consists of viewing a pre-selected movie. The take-home portion consists of writing a paper where you will conduct an analysis of the conflict depicted in the movie, applying all the learning from the semester.

<u>Presentation</u> (5%): You will make a 10-minute "convincing" presentation of a topic assigned by the instructor.

Role Plays: Your performance in the role-plays will not be graded so you have the confidence to experiment with the mediation process, explore and enhance your skill base and create self-reflective opportunities. The goal is to acquire mediator skills and to encourage self-reflection as a practitioner. Although role-plays will not be graded, students seeking certification will be assessed as to their understanding of the mediation process and acquisition of the necessary basic skills. The instructors will determine your readiness/ability to move onto the next stage of the certification process. Students seeking certification must serve as a mediator in two role plays.

**Turning in Late Assignments:** Deductions are made for an assignment that is not turned on the date it is due. All assignments are due in class on the date identified in the syllabus and turned in at the end of class. Late is defined as an assignment received after the end of the class. A deduction of 50 points will be assessed for journal turned in late. A deduction of 100 points will be assessed for journals that are not received after two calendar days.. Because of the nature and format of the class, extra credit assignments are rarely provided. A deduction of 10 points will be assessed for the midterm and the final paper that are turned in late.

# **Participation and Attendance:**

Given the importance of active and engaged participation, your regular and prompt attendance is expected. This class follows the university policy on attendance and you are expected to attend the class periods. In-class participation is important not only to you, but also to the class as a whole. Class participation is defined as intelligent, thoughtful articulation of ideas in discussion; respectful listening to others' points of view; asking relevant questions; and neither too dominant nor too passive involvement in the discussions. It is also defined as proactive preparation and active participation in class and class activities. Because class participation will be a factor in grading, unexcused absence, tardiness, or early departure will be de facto evidence of

nonparticipation resulting in a 10 point deduction from an overall 100 points possible under "participation." Class participation is 25% of the total grade for this class.

Much of the learning will occur in the context of mediating role-plays during class time. Since these are "in-class" exercises, it will not be possible to make them up or compensate by doing supplementary readings or extra credit work.

Attendance at ALL classes is required for a completion certificate if you wish to pursue mediation certification through the Virginia Supreme Court.

### <u>Absences</u>

An absence is excused when due to serious illness, religious observance, participation in University activities at the request of University authorities, or compelling circumstances beyond your control. To claim an excused absence, you must provide a signed letter by a person in a position to make an authoritative determination as to the validity of the cause of the absence upon your return from that absence. In cases where you know you will be missing class, please advise the professor(s) as soon as possible so they may make the necessary adjustments to the class exercises for that day. You are responsible for all announcements, assignments, and date changes made in class and for all material covered in class while you were absent.

# Schedule:

The instructor will try to closely follow the schedule as designated below. It may be modified in some cases because of emergency, illness, weather, etc. The instructors may announce changes to this schedule at any time. If you miss a class you should check with a classmate to find out if the schedule or assignments for the following class have been revised.

Date	Topic	Readings/Assignments
Jan 23	Receive copy of Syllabus Course Overview Developing Artistry in Practice	The Making of a Mediator Michael Lang/Alison Taylor Chapter 1, Developing Artistry Pages 3-44- Reading Packet
	Understanding the language of Mediators – Parties, Issues, Positions, Interests	Page 13, Mediation Manual
Jan 30	Overview Understanding Conflict –	Bring to class the TKI Instrument REQUIRED FOR FULL
	What is conflict?	

**PARTICIPATION** What Is Your Conflict style -Thomas Killman Instrument (TKI) Mediation Manual – Page 3-6 Journal 1 due Mediation Skills and Techniques Chapter 6, page 141-159 Submit written proposal for **Interpersonal Conflict Topic for midterm** Feb 6 Theories of Conflict Sent via email from professor Journal 2 due Words of Conflict, Words of War: A Positioning Theory Analysis of Language and Conflict in Political Processes Author: Tracey Pilkerton-Cairnie Mediation Skills and Techniques Page 159-175 Feb 13 Theories of Communication **Reading Packet Chalmers Brothers** Journal 3 due Language and the Pursuit of Happiness, Chapter 4, Pages 87-113 Listening, Hearing, Beliefs, and Results Mediation Skills and Techniques Page 115-126 Feb 20 Approaches to Negotiation Mediation Skills and Techniques **Negotiation Theory** Chapter 7; Pages 177-197 Journal 4 due Mediation Manual - Page 9-14 Feb 27 Ethics and Statues Mediation Manual – Page 61-62 Journal 5 due Mediation Skills and Techniques Page 31-35; Appendix 10, Page 359-365

Reading Packet – provided by

Instructor:

**Mediation Statutes** 

Standards of Ethics and Professional Responsibility for Certified Mediators

Dilemmas of Mediation Practice Baruch Bush (all)

On Being Too Fussy About Values in Mediation: Consider the Hedgehog and the Fox, Robert Benjamin Article

Mediation Manual -Pages 7-15

Mar 5 Mediation Overview

Stages of Mediation – Overview

Demonstration

Mediation Skills and Techniques Chapters 1-4, Pages 1-106

Mid Term Paper Due in Class

**SPRING BREAK – MARCH 12-18** 

Mar 19 Communication skills Mediation Manual-Pages 21-16

Stage I and Stage II 42-51

Mediation Skills and Techniques

Role Play I Pages 127-139

Journal 6 due

Mar 26 Mediation Stage III & IV Mediation Manual; Pages 37-39

Role Play II Pages 51-58

Special Issues in Mediation Mediation Skills and Techniques
Dealing with power and violence Chapter 10, Pages 263-285

Caucus

Journal 7 due

Role Play IV

Apr 2 Agreement Writing Mediation Manual— Paged 39-41

Role Play III Mediation Skills and Techniques

Journal 8 due Chapter 8, Pages 229-241

**Apr 9** Avoiding Mediator Traps Mediation Skills and Techniques

Chapter 11, Pages 287-299

Journal 9 due

Apr 16 Presentations No readings

Journal 10 due

Apr 23 Presentations No readings

Journal 11 due

Overview of all journals – experiences and learning; 3-4 pages Submit all journals – with our comments – in a single binder.

Apr 30 View Movie in Class for final exam

Deposit of \$10 for the DVD (Check)

Class review and receive take Home Exam

May 7 Reading days

May 14 Final Exam Paper Due May 14, 2012@ 5:00 PM and dropped off at a

location to be determined.

# Significant dates to remember

Last Day to drop with no tuition penalty – **January 31, 2012** 

Last Day to Add – January 31, 2012

Last day to drop with a 33% tuition penalty – February 14, 2012

Last day to drop – February 24, 2012

Once the add and drop deadlines have passed, instructors do not have the authority to approve requests from students to add or drop/withdraw late. Late adds (up until the last day of classes are reviewed and approved by the department chair of the course being offered. These should generally be approved only in the case of a documented university error (such as a problem with financial aid being processed). Requests for non-elective withdrawals and retroactive adds (adds after the last day of classes) must be approved by the student's academic dean. In the case of students whose major is in the College of Liberal Arts and Human Sciences, this is the office of Undergraduate Academic Affairs (Enterprise 316: 703.993.8725; lahsdean@gmu.edu).

## Student Support & Resources

**Disability Support Services:** Your instructors comply with the American Disabilities Act in making reasonable accommodations for qualified students with disabilities. If you believe that you have a disability, you should make an appointment to discuss your needs. This also includes learning differences. If

you are a student with a disability and you need academic accommodations, please see me and contact the Disability Resource Center (DRC) at 703.993.2474. All academic accommodations must be arranged through that office.

The need for accommodations should be identified at the beginning of the semester and that the specific accommodation has to be arranged through the Disability Resource Center. Faculty can not provide accommodations to students on their own (e.g. allowing a student extra time to complete an exam because the student reports having a disability).

### **Honor Code and Plagiarism:**

All George Mason University students have agreed to abide by the letter and the spirit of the Honor Code. You can find a copy of the Honor Code at <u>academicintegrity.gmu.edu</u>. All violations of the Honor Code will be reported to the Honor Committee for review. With specific regards to plagiarism, three fundamental and rather simple principles to follow at all times are that: (1) all work submitted be your own; (2) when using the work or ideas of others, including fellow students, give full credit through accurate citations; and (3) if you are uncertain about the ground rules on a particular assignment, ask for clarification. If you have questions about when the contributions of others to your work must be acknowledged and appropriate ways to cite those contributions, please talk with the professor.

S-CAR requires that all written work submitted in partial fulfillment of course or degree requirements must be available in electronic form so that it can be compared with electronic databases, as well as submitted to commercial services to which the School subscribes. Faculty may at any time submit a student's work without prior permission from the student. Individual instructors may require that written work be submitted in electronic as well as printed form. S-CAR's policy on plagiarism is supplementary to the George Mason University Honor Code; it is not intended to replace or substitute for it."

<u>Commitment to Diversity</u>: New Century College is an intentionally inclusive community that celebrates diversity and strives to have faculty staff and students who reflect the diversity of our plural society. We do not discriminate on the basis of race, class, linguistic background, religion, gender identity, sex, sexual orientation, ethnicity, age or physical ability.

#### New Century College's Home page www.ncc.gmu.edu

Writing Center: writingcenter.gmu.edu

On-line Writing Guide for students is located at: <a href="mailto:classweb.gmu.edu/nccwg">classweb.gmu.edu/nccwg</a> or <a href="www.ncc.gmu.edu">www.ncc.gmu.edu</a> and click on Student Resources, then Writing Guide.

<u>Counseling Center</u>: The Counseling Center provides a wide range of services to faculty, staff and students. Services are provided by a staff of professional

counseling and clinical psychologists and professional counselors. The Center provides individual counseling, group counseling, workshops and outreach programs -- experiences to enhance a student's academic performance. For more information contact: Counseling Center, MSN 2A2 4400 University Drive, Fairfax, Virginia, 22030-4444. Call (703) 993-2380, fax (703) 993-2378, or come by the office in Student Union I, Room 364